Politehnica University of Timişoara

Faculty: Communication Sciences Postgraduate (MSc) study programme: Business Communication Form of education: on site Length of study: 2 years Primary ranking domain (PRD): Social Sciences Branch of science (BS): **Communication Sciences** Postgraduate (MSc) domain of study (PDS_M): Communication Sciences



Universitatea Politehnica Timișoara

CURRICULUM Academic year 2024 - 2025 1st YEAR

| | | | SEME | STER | 1 | | | | | | | | SEME | STER | 2 | | | | | | |
|---------------------|----------------------------|------------------|-------------|----------|-------------------|----------------|-------|----|----------|-----------|--|-----------------------|---------|----------|--------------|-------|--------|---------------------|-----|--|--|
| 1 | | | Business r | nanage | ment | | | | | | Entrepreneurial behaviour | | | | | | | | | | |
| | M481.24.01.A1 | 5 | Е | 14 | 28 | 0 | 0 | 0 | DA | 83 | M481.24.02.A1 6 | E | 14 | 28 | 0 | 0 | 0 | DA | 108 | | |
| 2 | | | Busine | ess ethi | CS | | | | | | | Corporat | te soci | ial resp | oonsib | ility | | | | | |
| | M481.24.01.V2 | 5 | E | 28 | 28 | 0 | 0 | 0 | DCA | / 69 | M481.24.02.V2 7 | E | 28 | 28 | 0 | 0 | 0 | DCAV | 119 | | |
| 3 | | Business c | ommunicat | ion and | l Publi | c relat | ions | | | | Discourse principles and strategies for business | | | | | | | | | | |
| | M481.24.01.V3 | 6 | E | 14 | 28 | 0 | 0 | 0 | DCA | / 108 | M481.24.02.V3 6 | E | 28 | 28 | 0 | 0 | 0 | DCAV | 94 | | |
| 4 | | Professional | practice 1: | 2 week | ks x 40 | hours | /weel | k | | | Professi | onal pract | tice 2: | 2 weel | ks x 4 | 0 hou | rs/wee | ek | | | |
| | M481.24.01.S4 | 5 | С | 0 | 0 | 0 | 0 | 80 | DS | 45 | M481.24.02.S4 5 | С | 0 | 0 | 0 | 0 | 80 | DS | 45 | | |
| 5 | Elective 1 | | | | | | | | | | | | E | Elective | e 2 | | | | | | |
| | M481.24.01.V5-ij | 6 | E | 28 | 28 | 0 | 0 | 0 | DCA | / 94 | M481.24.02.A5-ij 6 | D | 28 | 14 | 0 | 0 | 0 | DA | 108 | | |
| 6 | | ademic integrity | | | | | | | | | | | | | | | | | | | |
| | M481.24.01.C6 | 3 | D | 14 | 7 | 0 | 0 | 0 | DC | 54 | | | | | | | | | | | |
| 7 | | | | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | | | | |
| | VAi: | | 217 | VPI: | | | | | | 453 | B VAi: | 196 | VPI: | | | | | | 474 | | |
| total / semester | VA (VAi+VAp): | | 297 | VCA (| VA+VF | 기): | | | | 750 |) VA (VAi+VAp): | 276 | VCA | (VA+V | /PI): | | | | 750 | | |
| | credits: 30 evaluations: | | | | | | | | 4 | | credits: | evaluations: 3E,1D, 1 | | | | | | | | | |
| | VAi: | | | VPI: | | | | | | | 2.4 VAi: 14.0 VPI: | | | | | | | 33.9 | | | |
| total / week | VA (VAi+VAp): of which: | | 21.2 | VCA (| VA+VF 9 |): 0 | 0 | 6 | (0.0.1 | | | | | | | | | 53.6 | | | |
| | OF WHICH. | | | / | 9 | U | U | 6 | (C, S, I | , p, vAp) | p) of which: 7 7 0 0 6 | | | | | | 6 | 6 (c, s, l, p, VAp) | | | |

Academic year 2024 - 2025 2nd YEAR

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|---------------------|-------------------------------------|---------------------------------|--------------|----------|---------|--------|---|----|-------------|-------------------|--|-----------------|------------------|---|--------|-----|---|------|----|--------|--|--|--|
| | | | SEME | STER | 3 | | | | | | | | | SEME | STER | 4 | | | | | | | |
| 1 | | Busine | ss and On | line cor | nmuni | cation | | | | | Professional practice 4: 2 weeks x 40 hours/week | | | | | | | | | | | | |
| | M481.24.03.S1 | 7 | E | 28 | 28 | 0 | 0 | 0 | DS | 119 | M481.24.04.S1 | 5 | С | 0 | 0 | 0 | 0 | 80 | DS | 45 | | | |
| 2 | | Business negotiation strategies | | | | | | | | | | | | Research for dissertation paper 10 weeks x 40 hours/week | | | | | | | | | |
| | M481.24.03.S2 | 6 | D | 14 | 14 | 0 | 0 | 0 | DS | 122 | M481.24.04.S2 | 20 | С | 0 | 0 | 0 | 0 | 250 | DS | 250 | | | |
| 3 | | Promo | tion strateg | jies and | d techr | niques | | | | | Elaboration of dissertation paper 2 weeks x 40 hours/week | | | | | | | | | | | | |
| | M481.24.03.S3 | 6 | E | 14 | 14 | 0 | 0 | 0 | DS | 122 | M481.24.04.S3 | 5 | Е | 0 | 0 | 0 | 0 | 80 | DS | 45 | | | |
| 4 | | | E | lective | 3 | | | | | | | | Di | sserta | tion e | xam | | | | | | | |
| | M481.24.03.V4-ij | 6 | D | 14 | 14 | 0 | 0 | 0 | DCAV | 122 | M481.24.04.S4 | 10 | Е | 0 | 0 | 0 | 0 | 0 | DS | 0 | | | |
| 5 | F | | | | | | | | | | | | | | | | | | | | | | |
| | M481.24.03.S5 | 5 | С | 0 | 0 | 0 | 0 | 80 | DS | 45 | | | | | | | | | | | | | |
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| | VAi: | | 140 | VPI: | | | | | | 530 | VAi: | | 0 | VPI: | | | | | | 340 | | | |
| total / semester | r VA (VAi+VAp): 220 VCA (VA+VPI): 7 | | | | | | | | 750 | VA (VAi+VAp): 410 | | | VCA (VA+VPI): 75 | | | | | | | | | | |
| | credits: | | | evalua | tions: | | | | 2E, | | C credits: 30+10* | | | evalu | ations | 8: | | | | 2E, 2C | | | |
| | VAi: | VAi: 10.0 VPI: 37.9 | | | | | | | | | | 9 VAi: 0.0 VPI: | | | | | | 24.3 | | | | | |
| | | | | | | | | | | | 8.6 VA (VAi+VAp): 29.3 VCA (VA+VPI): 53.6 | | | | | | | | | | | | |
| | of which: | | | 5 | 5 | 0 | 0 | 6 | (c, s, l, p | o, VAp) | p) of which: 0 0 0 0 29 (c, s, l, p, VAp) | | | | | | | | | | | | |
| * Additional c | redits for Dissertation example | am | | | | | | | | | | | | | | | | | | | | | |

Competences:

Professional competences

⁻ Identifying and using the language, methodologies, and specialised knowledge in the field of business communication -Identifying and using communication strategies, methods, and technologies in order to efficiently and creatively solve problems in the business environment and public sphere -Planning and running communication and PR campaigns in the business environment -Efficient networking in order to solve real problems in the business environment -Duvineer devices and a second s

⁻Business planning and management

Transversal competences -Dealing with professional communication problems in the business environment with the help of practical and theoretical argumentation in order to provide realistic, efficient, and deontological solutions Applying efficient work techniques in multidisciplinary teams in order to carry out certain tasks on hierarchical tiers, specific to business communication Instilling a need for continuous learning in order to set the premises for progress and for adapting one's professional and managerial competences to the dynamics of the economic environment.

ELECTIVE SUBJECTS Academic year 2024 - 2025 1st YEAR

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| | | | SEME | STER ' | 1 | | | | | | SEMESTER 2 | | | | | | | | | |
| | | | | ctive 1 | | | | | | | Elective 2 | | | | | | | | | |
| 01 | | 1. Oral and | | | | n Eng | lish* | | | • | 1. Advanced research methods in PR* | | | | | | | | | |
| | M481.24.01.V5-01 | 6 | E | 28 ctive 1 | 28 | 0 | 0 | 0 | DCAV | 94 | M481.24.02.S4-01 | 6 | D | 28 | 14 | 0 | 0 | 0 | DA | 108 |
| | | Elective 2 | | | | | | | | | | | | | | | | | | |
| 02 | | 2. Strategic positioning and online/ offline corporate reputation | | | | | | | | | | | | | | | | | | |
| | M481.24.01.V5-02 | 6 | E | 28 | 28 | 0 | 0 | 0 | DCAV | 94 | M481.24.02.S4-02 | 6 | D | 28 | 14 | 0 | 0 | 0 | DA | 108 |
| | | | | ctive 1 | | | | | | | | | | | | | | | | |
| 03 | | Oral and | written co | mmunic | ation i | n Ger | man | | | • | | | 0 | | | | | | | |
| | M481.24.01.V5-03 | 6 | E | 28 | 28 | 0 | 0 | 0 | DCAV | 94 | | | | | | | | | | |
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ELECTIVE SUBJECTS Academic year 2024 - 2025

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|----|------------------|---|---------------------------|------------------------|------------|---|---|----|--------|-----|---|---|------|------|---|------------|--|--|
| | | | SEME | STER : | 3 | | | | | | | | SEME | STER | 4 | | | |
| 01 | M481.24.03.V4-01 | 6 | Elec 1. Project r D | tive 3 manage 14 | ment 14 | 0 | 0 | 0 | DCAV | 122 | 1 | 1 | | | | | | |
| 02 | | | 2. Corporat | | | | | | | | n | | n | 1 | | . <u> </u> | | |
| | M481.24.03.V4-02 | 6 | D | 14 | 14 | 0 | 0 | 0 | DCAV | 122 | | | | | | | | |
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| gend | | Example | | | | | | | | | | | | | | | | | | | | | |
|--------------------------|---------------------------|------------|--------------|--------------|---|---|---|----|------|-----|--|----------------------------|---------------|---------|----------|----------|---------|-------|---------|---------|--------|--------|--|
| | | | Name o | f subject | | | | | | | | Business management | | | | | | | | | | | |
| Code | | nc | FE | С | S | 1 | р | VA | p CF | VPI | | M481.24.01 | A1 | 5 | Е | 14 | 28 | 0 | 0 | 0 | DA | 83 | |
| | Code = subject co | ode | | | | | | | | | | CF= subject ca | tegory | | | | | | | | | | |
| | nc = number of E0 | CTS cred | lits | | | | | | | | | CF={DA | , DCA | V, D | S,DC} | | | | | | | | |
| | FE = form of evalu | ation | | | | | | | | | | D | A - cc | mpre | ehesiv | e subje | ect | | | | | | |
| | FE ∈ {E | , D, C, P- | -E, P-D} | | | | | | | | | D | CAV | adva | anced | l knowl | edge | subje | ect | | | | |
| | | E=exa | am | | | | | | | | | D | S - sy | thesi | s subi | ect | | | | | | | |
| D=distributed assessment | | | | | | | | | | | | DC - complementary subject | | | | | | | | | | | |
| | | C=ora | al exam | | | | | | | | | VPI = time nee | ded fo | r self- | study of | during a | a 14-w | eek s | emest | ter + a | 4-week | exam s | |
| | c=course hours /s | emester | | | | | | | | | | | | | | | | | | | | | |
| | s=seminar hours | | | | | | | | | | | | | | | | | | | | | | |
| | I=laboratory hours | | | | | | | | | | | VAi- time need | | | | | | | | | | | |
| | p =portfolio hours | | | | | | | | | | | VA - time need =VAi+Vap | ed for | both 1 | fully ar | nd parti | ally as | siste | d activ | ities | | | |
| | VAp=time needed | for partia | ally assiste | ed activitie | s | | | | | | | VCA - total tim | e need | led fo | r all ac | tivities | = VA+ | VPI | | | | | |

RECTOR, Assoc.Prof. Florin DRĂGAN,PhD DEAN, Prof. Daniel-Codruț DEJICA-CARȚIȘ, PhD